

Jean Edwards – Board Member



Over 40+ years in support and sales roles across the Information Technology Market. Worked for Original Equipment Manufacturers (OEM) such as Sun Microsystems, Oracle, EMC and Dell Technologies. Winning success targeted multi-million-dollar programs across federal and state/local government agencies which contributed over \$1B in corporation sales revenue.

Current role is within the Oil & Gas Market driving support solution sales expanding propane customer growth across Southern VA and Northern NC. The Sales Business plan includes focus on home/business builders within sales territory and expand 20% year over year in growth. Sales acumen include products and services ranging from appliance selling, assessments of fuel needed to support customer requirements, installations and long term service maintenance. Exposure to eVA for local government procurement opportunities ongoing. Representing Parker with COO at the SE Petro Conference in Myrtle Beach March 2023.